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|  | The Feeder | |  | April 2020 |
| A new look, and management retreat! | | | | |
| You are probably at awe with the new format, or perhaps a bit lost. Let me assure you that this is not another piece of junk mail for your recycling bin, rather, it’s our new look for the monthly “The Feeder” newsletter from Riverside Feeds! To provide you with the most pertinent information in an efficient manner, we have decided to revamp this newsletter and improve the format towards a more friendly way. Take your time to read through this and enjoy the new layout. If you have any suggestions, please feel free to let us know!  ImageCheck out the “New Products”, “Future Events”, and “Organic Grain Prices” columns! | | This past month, our “Core Team” came together on Saturday, March 21st, for our first ever Management Retreat. The “Core Team” consists of mid to upper management of Riverside Feeds employees. We spent the full day discussing how to effectively motivate and drive a team of employees, understanding different behavioral styles, and discussing and understanding our top two partnering vendors/customers who we work with every day. Everyone who attended felt that this was a valuable and productive day. Pictured below is our “Core Team” discussing management topics while practicing social distancing during the challenging times of Covid-19. |  | New products!  Dr. Sarah’s Hand Sanitizer:  With COVID-19 in mind, this newly released product has been FLYING off the shelf! This liquid spray sanitizer is made from organic alcohol and essential oils. Not only does it have a great smell, but it will keep your hands moist at the same time! Comes in 4 sizes: 8 ounce, 16 ounce, 32 ounce, or 1 gallon.  Dr. Paul’s Wound Powder:  Use this wound powder to help DRY wet wounds when necessary. This powder has an absorbent product in it and would work great when dehorning calves!  Redmond’s TM 10 Salt with Garlic:  Check out the enclosed flier about this new product! We now carry this in bags and a few blocks. If you would like an alternative and organic way to decrease the fly population on your cattle this summer, you need to start feeding this in April. |
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| **Warehouse offerings!** **CONTACT US!**  300 Forest Street  Riceville, IA 50466  641-985-2494 Office  [riversidefeeds@gmail.com](mailto:riversidefeeds@gmail.com)  [www.riversidefeeds.net](http://www.riversidefeeds.net) | | |
| This new section will be dedicated towards product that we have a healthy supply of, or equipment available for sale. This is a limited list, as we will always continue to carry everything listed on the Price List. All items/products are FOB Riceville, IA. | | **ORGANIC GRAIN PRICES:**  \*Upper Midwest References  Corn: $7.50 / Bu  Soybeans: $18.25 / Bu Feed, $20.50 / Bu Food  Wheat: $8.00 / Bu  Barley: $8.00 / Bu  Oats: $5.50 / Bu  Soybean Meal: $850 / Ton |
| Smidley Livestock Equipment: single, double, and triple hog drinking bars available in used, refurbished condition.  Clipper Cleaner 67D: 5 hp, 3 phase motor, 36 different screens, upgraded to ball trays. Ready to run! Call for more information!  1990 International 9200 Feed Truck with 5 compartments, 15 ton CEI Pacer feed body.  50 hp Jacobson Hammermill with screens and dust cyclone. Call! | Organic Steamed Rolled Oats – either 50 pound sacks, or 1600 pound totes, $900 / ton.  Non-GMO Soy Pro 40 meal – 2,000 pound totes or bulk, $375 / ton.  Non-GMO Rumapro (soy hull pellets) – totes or bulk, $175 / ton.  Non-GMO Oat Mill Run Pellets – 50 pound sacks, totes, or bulk. Check Price List. Now back in stock!  Non-GMO Pig Starter/Grower, and Non-GMO Hog Grower/Finisher in 50 pound sacks in stock.  Retail: Smidley, Crystal Creek, Fertrell, Redmond, Dr. Paul’s, Dr. Sarah’s, Pyganic, Apple Cider Vinegar – For humans and animals!  Full Warehouse selection of vitamins, minerals, and ingredients! |
| FUTURE EVENTS:  - Redmond Production Meeting, March 26th, Riceville, IA – **CANCELLED** due to Covid-19. We will reschedule this meeting for a later date. Stay tuned.  - All events are currently postponed or cancelled until Covid-19 is not a threat anymore. PLEASE stay safe! Our front office door is LOCKED to all customers and haulers – Please communicate through the window, or call/email with your orders details. Curbside order load out is available!  - Our Feed Mill (hammermill and mixer) will be **SHUT DOWN** for upgrades sometime in May/June. We will be making some very large improvements, including installing a newer and larger hammermill. This shut down will take at least 2 full weeks. We will NOT be able to grind/mix any orders during this time. Please read more regarding this in next month’s newsletter. | | |

**Seasonal Products:**

**Time for Chicks!**

Non-GMO Chick Starter Crumbles in stock now! $18 / 50# sack.

SunCoast Pine Shavings $8 / Bale